| PROPOSAL NO. 149-15-HCP LONG TERM REFUGIA OPERATIONS | Zara Environmental, Inc with New Braunfels Utility and Texas State University | SWCA, Inc. with San Antonio Zoo and Sea World San Antonio | U.S. Fish and Wildlife-San Marcos Aquatic Research Center with BIOWEST, Inc. |
| :---: | :---: | :---: | :---: |
| Commercial Quality (55 points) <br> - Proven scientific understanding of endangered species issues <br> o Experience with similar programs <br> - Adequate consideration of scientific constraints <br> - Possession of, or plan to obtain, appropriate permits from United States Fish and Wildlife Services (USFWS), Texas Parks and Wildlife Department (TPWD) or any other requisite permit, as needed for Refugia Operations. <br> o Description of technical approach for the development of a Refugia Master Plan o Ability and approach to house (i.e., property, facilities, water, and utilities) standing, refugia and salvage stock of the covered species in a primary and redundant facility through March 31, 2028 <br> o Ability to safely collect and transport individuals to and from natural habitats and refugia facilities <br> o Knowledge of the environmental conditions in the project areas and species' habitats <br> o Documented methods to insure ethical treatment of animals <br> o Ability to handle all aspects of operations, including: budgeting and invoicing | 38.5 | 45 | 51.75 |
| 2. Cost Factors (30 points) <br> - Total cost <br> o Contingency Costs (estimated costs for services not included or specified) |  |  |  |
|  | 22.50 | 27.50 | 19.25 |
| 3. Timing (10 points) <br> - Offerors will be scored on their ability to have fully functioning Refugia Operations in place by January 1, 2017(earlier prefered), or as close to that date as possible |  |  |  |
|  | 5.25 | 9.25 | 7.50 |
| 4. Financial Stability (5 points) o Current financial condition |  |  |  |
|  | 4.50 | 5.00 | 5.00 |
| Total Points | 70.75 | 86.75 | 83.50 |
| Proposal costs: | \$24,493,854 | \$21,407,801 | \$29,608,457 |
| Additional costs: | N/A | N/A | N/A |
| Additional comments: |  |  | Negotiated contract costs of \$19,216,687 made USFWS the selected vendor |
|  |  |  | Actual contract costs are not to exceed $\$ 18,876,267$ |

