

# CONTRACT No. 16-819-AFS BETWEEN THE EDWARDS AQUIFER AUTHORITY

#### AND

# EXPRESS INFORMATION SYSTEMS FOR IMPLEMENTATION AND SUBSCRIPTION TO INTACCT FINANCIAL MANAGEMENT ERP SOFTWARE

This Contract is made and entered into by and between the EDWARDS AQUIFER AUTHORITY, ("EAA"), a political subdivision of the State of Texas, with its principal place of business located at 900 E. Quincy Street, San Antonio, Texas 78215, and EXPRESS INFORMATION SYSTEMS, INC. ("Contractor"), a Texas corporation with its principal place of business located at 4115 Medical Drive, #604, San Antonio, Texas 78229. Each of these entities is, at times, referred to in this Contract individually as a "Party," and both are referred to collectively as "Parties."

#### RECITALS

WHEREAS, the Edwards Aquifer Authority ("EAA") was created by the Edwards Aquifer Authority Act of May 30, 1993, 73<sup>rd</sup> Leg., R.S., ch. 626, 1993 Tex. Gen. Laws 2350, as amended ("Act"); and

WHEREAS, under Section 1.02 of the Act, the EAA is a conservation and reclamation district created by virtue of Article XVI, Section 59, Texas Constitution, and is a governmental agency and body politic and corporate vested with the full authority to exercise the powers and to perform the functions specified in the Act, and other applicable law; and

WHEREAS, under Section 1.08(a) of the Act, the EAA has all the powers, rights and privileges necessary to manage, conserve, preserve, and protect the Edwards Aquifer ("Aquifer") and to increase the recharge of, and prevent the waste or pollution of water in, the Aquifer; and

WHEREAS, under Section 1.11(d)(2) of the Act, the EAA may enter into contracts; and

WHEREAS, the EAA Board of Directors approved this Contract on October 11, 2016, and authorized the EAA General Manager to execute the Contract; and

WHEREAS, the Contractor is a leading solution providers specializing in selling and implementing accounting and business software; and

WHEREAS, the EAA desires to upgrade from its current accounting system to Intaact Financial Management Cloud ERP software; and

WHEREAS, it is in the public interest that the EAA enter into this Contract.

#### **AGREEMENT**

NOW THEREFORE, for and in consideration of the mutual promises and agreements set forth in this Contract, the EAA and the Contractor agree as follows:

#### ARTICLE I – TERM; DESCRIPTION OF WORK

Section 1.1. Term. This Contract is effective and commences on October 12, 2016 ("Effective Date"), and terminates on October 11, 2017 ("Expiration Date").

Section 1.2. Software and Services. Subject to the terms and conditions of this Contract, the EAA engages the Contractor to implement the Intaact Financial Management Cloud ERP Software and add-on software modules ("Software") and perform consulting services ("Services"), for the benefit of the EAA, as set forth and described in this Contract and in the following documents which are attached hereto: (1) the Software Solution Description and Specifications which is attached hereto as Exhibit A ("Software Description and Specifications"); and (2) the Budget Estimate which is attached hereto as Exhibit B ("Budget Estimate"). The Contractor accepts such engagement and agrees to devote its best efforts and abilities, and furnish all necessary labor, machinery, equipment, tools, and transportation necessary in furtherance of its engagement under this Contract.

Section 1.3. Commencement and Completion of Services. The Contractor will commence performing the Services immediately upon the date of receipt of the written notice to proceed issued by the EAA's General Manager. All Services will be provided to the EAA in compliance with the mutually agreed upon Project Plan (which shall include all applicable dates and deadlines), schedules, budgets, descriptions and specifications contained herein and in the Exhibits attached hereto, to implement the Software on January 1, 2017. It shall be the Contractor's responsibility to ensure that the completion times for the Services are met. At the sole option of the EAA, this Contract shall automatically renew for additional one-year terms on the anniversary date of the Contract unless notice of termination is provided in accordance with Section VI of this Contract. Time is of the essence in the performance of this Contract.

#### ARTICLE II – AMENDMENTS

Section 2.1. This Contract may be amended only by written agreement of the Parties.

Section 2.2. Amendments by the General Manager. The Board of Directors of the EAA delegates the authority to the General Manager to enter into amendments to this Contract without further authorization by the Board consistent with the General Manager's authority to enter into contracts under Section 4.01 of the EAA's Bylaws.

#### ARTICLE III - COMPENSATION

Section 3.1. Fees and Expenses. The EAA agrees to pay the Contractor for the Services rendered in accordance with the Software Description and Specifications and Budget Estimate, but in no event shall payments to the Contractor exceed \$93,576. The Contractor may not exceed this amount and will be responsible for the payment of all of its other and additional costs and expenses. The Contractor is not authorized to expend any additional funds in excess of this amount without the prior written approval from the EAA. The EAA will not be held accountable for any unauthorized work performed or funds expended by the Contractor in providing the Services.

Section 3.2. Payment. All invoices from the Contractor to the EAA for recurring/subscription based Services performed shall be sent annually on/about the anniversary date of the Contract and shall provide an itemization of the Services to be rendered, costs and expenses for the specified time frame. Invoices from the Contractor for non-recurring types of Services, post implementation, shall be sent monthly and shall provide an itemization of Services rendered, costs and expenses incurred. The terms of each invoice shall be net thirty (30) days upon EAA receipt and approval of that invoice.

#### ARTICLE IV – INDEPENDENT CONTRACTOR

Section 4.1. No Employment Relationship. The Parties understand and agree that this Contract does not create a fiduciary relationship between them, that they are separate entities, that the Contractor is an independent contractor with respect to the performance of the Services and is not subject to the direct or continuous control and supervision of the EAA, and that nothing in this Contract is intended to make either Party a subsidiary, joint venturer, partner, employee, agent, servant or representative of the other Party for any purpose whatsoever. The Contractor shall provide any and all equipment, materials, and personnel necessary for the performance of the Services. The EAA shall have no right of direction or control of the Contractor, or its employees and agents, except in the results to be obtained, and in a general right to order the performance of the Services to start or stop as agreed to herein, to inspect the progress of the Services, and to receive reports. The Contractor shall accommodate reasonable requests from the EAA to allow EAA employees, agents or representatives to accompany and observe Contractor personnel in carrying out the Services.

#### ARTICLE V - CONTRACTOR PERSONNEL AND SUBCONTRACTORS

Section 5.1. Personnel. The Contractor will provide any and all personnel necessary for its performance of the Services. The Contractor will be responsible for its employees and agents in all respects, including, without limitation, their compliance with applicable laws and their safety, including without limitation, all Occupational Safety and Health Administration (OSHA) standards, requirements, and regulations. The Contractor indemnifies and holds harmless the EAA, its officers, employees and directors, from and against any claims bought by any employee, subcontractor or other agent of the Contractor relating in any way to the Services.

Section 5.2. Subcontractors. In performing the Services, the Contractor may retain and utilize as its subcontractors, those individuals identified to and approved in writing by the EAA,

in advance. The EAA, in consultation with the Contractor, shall have the right to terminate, limit, or alter, at any time, the participation of any subcontractor utilized by the Contractor. No additional subcontractors may be retained by the Contractor to perform any Services without the prior written consent of the EAA, provided that no such consent shall be necessary for the retention of any subcontractor previously approved by the EAA and identified by the Contractor on the Effective Date of this Contract. The Contractor will be responsible for its subcontractors in all respects including their compliance with applicable laws and their safety, including without limitation, all OSHA standards, requirements, and regulations.

#### ARTICLE VI - TERMINATION

Section 6.1. Termination. The EAA may terminate this Contract at any time, including at the expiration of each budget or payment period during the term of this Contract, with or without cause, upon ten (10) days prior written notice to the Contractor. Upon receipt of such termination notice, the Contractor shall immediately stop all work in progress, including all work performed by its employees, agents, or subcontractors. Insofar as possible, all work in progress will be brought to a logical termination point. Within thirty (30) days of the final invoice following termination, the EAA shall pay the Contractor all moneys then due and owing for the Services rendered, costs and expenses reasonably incurred up to the time of termination.

#### ARTICLE VII – OWNERSHIP OF MATERIALS

Section 7.1. Ownership. All information, documents, property, or materials produced, created, or supplied under this Contract by the Contractor, its employees, agents or subcontractors or anyone else, and whether finished or unfinished or in draft or final form, will be the property of the EAA. The EAA shall have unlimited rights to technical and other data resulting directly from the performance of the Contractor's Services under this Contract.

Section 7.2. Delivery of Documents upon Termination. Upon termination of this Contract under Sections 1.3 or 6.1, the Contractor will promptly deliver to the EAA all information, property and materials not already in the possession of the EAA.

Section 7.3. Nondisclosure of Documents. The information, documents, property, or materials produced, created or supplied under this Contract by the Contractor, including preliminary technical reports and studies, shall not be disclosed by the Contractor to any third-party without the prior written consent of the EAA. The Contractor shall immediately advise the EAA of any requests for any such information, document, property, or materials by a third-party. The unauthorized disclosure of such information, documents, property, or materials in violation of this section shall, in the sole judgment of the EAA, constitute a breach of this Contract and shall be subject to all applicable remedies at law or equity.

Section 7.4. Record Copies. The Contractor shall retain a record copy of all information, documents, property, or materials developed in the course of performing the Services. Upon request of the EAA, such information, documents, property, or materials will be promptly supplied to the EAA, including after the Expiration Date or the termination of this Contract under Section

6.1. The EAA will reimburse the Contractor for actual cost of time and expenses of reproduction of such materials when requested.

#### ARTICLE VIII - NON-PERFORMANCE

Section 8.1. The Contractor warrants that it will perform all Services in a good and workmanlike manner, strictly in accordance with the standards of the Contractor's profession, the Software Description and Specifications, and as otherwise provided in this Contract and the Exhibits hereto. The Contractor's failure to timely perform the Services as warranted and agreed shall constitute a breach of this Contract and shall be subject to all applicable remedies at law or equity. The Contractor shall be notified in writing of the breach and given, no less than 2 and no more than 30 days, to cure the breach. Judgment of nonperformance shall rest solely with the EAA.

ARTICLE IX – LIQUIDATED DAMAGES

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ARTICLE X – BOND COVERAGE

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ARTICLE XI – INSURANCE

Section 11.1. Insurance Coverages. During the term of this Contract, the Contractor shall obtain and maintain in effect, at Contractor's expense, appropriate insurance policies protecting the Contractor and the EAA, and their respective officers, directors and employees, against any loss, liability, personal injury, death, property damage or any expense arising out of the performance of the Services, including, without limitation: (1) worker's compensation insurance in compliance with applicable state law; (2) comprehensive general liability insurance, insuring against property damage, personal injury and death, in an amount of no less than \$1,000,000.00 per occurrence; (3) automobile liability insurance in an amount no less than \$1,000,000.00; (4) umbrella liability insurance in an amount of no less than \$1,000,000.00. Said insurance policies shall be with insurance carriers licensed to do business in Texas. The Contractor shall be responsible for requiring that its subcontractors carry and maintain adequate insurance coverage and shall provide written evidence of such to the EAA.

Section 11.2. Additional Insureds. The Contractor shall name the EAA and its officers, directors and employees as "additional insureds" on all of the insurance policies specified in Subsection 11.1 above, or with respect to the worker's compensation insurance, contain waivers of subrogation by Contractor and the insurance carrier in favor of the EAA. Not later than the date of receipt of the written notice to proceed under Section 1.3, the Contractor must provide the EAA with certificates of insurance to be issued directly to the EAA by the Contractor's insurance agent, identifying the specified coverage. The Contractor, through its agent of record, shall notify the EAA of any changes in coverages within thirty (30) days prior to any effective date of change.

Section 11.3. No limitations. Contractor's obligation to obtain and maintain the foregoing policy or policies in the amounts specified shall not be limited in any way by reason of any insurance which may be maintained by the EAA, nor shall Contractor's performance of this obligation relieve it of liability under the indemnity provisions set forth in Section 12.2.

#### ARTICLE XII - ASSUMPTION OF RISK AND INDEMNIFICATION

Section 12.1. Risk. The Contractor shall assume all risks associated with the Contractor's or its subcontractors' performance under this Contract and shall waive any claim against the EAA and other participants for damages arising out of the performance of the Services.

Section 12.2. Indemnification. The Contractor shall defend, indemnify and hold harmless the EAA, its directors, employees and agents from any and all damages, loss, or liability of any kind whatsoever, including the costs of litigation and attorneys' fees arising from (a) contracts or other arrangements between the Contractor and any third parties entered into to perform the Services, (b) any claims brought by any person relating to this Contract or the Services, or (c) the quality or the performance of the Services.

#### **ARTICLE XIII – NOTICES**

Section 13.1. Notices to the EAA. All notices or communications under this Contract to be mailed or delivered to the EAA shall be in writing and shall be sent to the EAA's principal place of business as follows, unless and until the Contractor is otherwise notified:

EDWARDS AQUIFER AUTHORITY 900 E. Quincy Street San Antonio, Texas 78215 ATTENTION: ROLAND RUIZ, GENERAL MANAGER

Section 13.2. Notices to the Contractor. All notices or communications under this Contract to be mailed or delivered to the Contractor shall be in writing and shall be sent to the address of the Contractor as follows, unless and until the EAA is otherwise notified:

EXPRESS INFORMATION SYSTEMS
4115 Medical Drive, #604
San Antonio, Texas 78229
ATTENTION: IRIS SCHIMKE, CEO/PRESIDENT

Section 13.3. Effective Date of Notice. Any notices or communications required to be given in writing by one Party to the other shall be considered as having been given to the addressee on the date the notice of communication is posted by the sending Party.

#### ARTICLE XIV - MISCELLANEOUS

- Section 14.1. Entire Agreement. This Contract and the attached Exhibits constitute the entire agreement between the Parties regarding the Services to be performed by the Contractor and there are no representations, warranties, agreements or commitments between the Parties except as set forth herein. Unless otherwise authorized herein, no amendments or additions to this Contract shall be binding on the Parties unless in writing and signed by the Parties.
- Section 14.2. Non-Waiver. No delay or failure by either Party to exercise any right under this Contract, nor any partial or single exercise of that right, shall constitute a waiver of that or any other right, unless otherwise expressly provided herein.
- Section 14.3. Headings. Headings in this Contract are for convenience only and shall not be used to interpret or construe its provisions.
- Section 14.4. Governing Law. This Contract shall be deemed to have been executed and performed in the State of Texas and shall be construed in accordance with and governed by the laws of the State of Texas. Venue for any disputes or claims arising from this Contract shall be exclusively in the proper courts in Bexar County, Texas.
- Section 14.5. Counterparts. This Contract may be executed in two or more counterparts, each of which shall be deemed an original but all of which together shall constitute one and the same instrument.
- Section 14.6. Binding Effect. The provisions of this Contract shall be binding upon and inure to the benefit of the Parties and their respective successors and assigns; provided, however, that the Contractor may not assign any of its rights nor delegate any of its duties hereunder without the EAA's prior written consent.
- Section 14.7. Validity. The invalidity of any provision or provisions of this Contract shall not affect any other provision of this Contract, which shall remain in full force and effect, nor shall the invalidity of a portion of any provision of this Contract affect the balance of such provision.
- Section 14.8. Non-Waiver of Immunity. Nothing in this Contract is intended as any waiver by the EAA of any immunity from suit to which it is entitled under Texas law.
- Section 14.9. Survival. Termination of this Contract for breach shall not constitute a waiver of any rights or remedies available at law or in equity to a Party to redress such breach. All remedies, either under this Contract or at law or in equity or otherwise available to a Party, are cumulative and not alternative and may be exercised or pursued separately or collectively in any order, sequence or combination. In addition, to these provisions, applicable provisions of this Contract shall survive any termination of this Contract.
- Section 14.10. Attachments. The Exhibits, schedules and/or other documents attached hereto or referred to herein are incorporated herein and made a part hereof for all purposes. As used herein, the expression "Contract" means the body of this Contract and such attachments,

Exhibits, schedules and/or other documents, and the expressions "herein," "hereof," and "hereunder" and other words of similar import refer to this Contract and such attachments, exhibits, schedules and/or other documents as a whole and not to any particular part or subdivision thereof.

Section 14.11. Costs. If any legal action, arbitration, or other proceeding is brought by a Party for the enforcement of this Contract or because of an alleged breach or default of this Contract, the prevailing Party shall be entitled to recover reasonable costs incurred, including but not limited to attorney's fees, in such action or proceeding in addition to any other relief to which it or they may be entitled.

Section 14.12. Authority to Contract. Each Party represents and warrants for the benefit of the other Party that: (1) it has the legal authority to enter into this Contract; (2) this Contract has been duly approved and executed; (3) no other authorizations or approvals are or will be necessary in order to approve this Contract and to enable that Party to enter into and comply with the terms and conditions of this Contract; (4) the person executing this Contract on behalf of each Party has the authority to bind that Party; and (5) the Party is empowered by law to execute any other agreement or documents and to give such other approvals, in writing or otherwise, as are or may hereafter be required to implement and comply with this Contract.

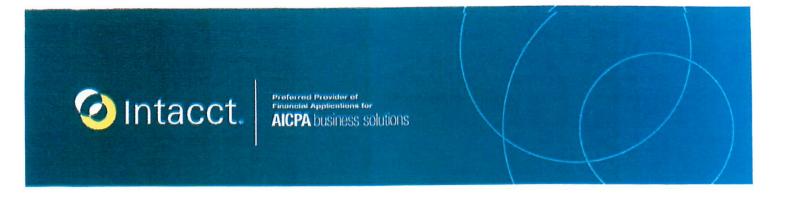
Section 14.13. Officers or Agents. No officer or agent of the Parties is authorized to waive or modify any provision of this Contract. No amendment to or rescission of this Contract may be made except by a written document signed by the Parties' authorized representatives.

IN WITNESS WHEREOF, this Contract is executed as of the day and date first written above in Section 1.1.

EDWARDS AQUIFER AUTHORITY EXPRESS INFORMATION SYSTEMS, INC. By:\_\_\_\_\_ By:\_\_\_\_ Roland Ruiz Iris Schimke CEO/President General Manager ATTEST: ATTEST: Name\_\_\_\_\_ Assistant to the Board Secretary APPROXED AS TO General Counsel Edwards Aquifer Atthorit

# EXHIBIT A SOFTWARE DESCRIPTION AND SPECIFICATIONS

The Contractor will implement the Intaact Financial Management Could ERP Software, and selected add-on software modules, as listed in Exhibit B. Software descriptions and specifications are included in this Exhibit, as provided by the Contractor, and are made part of this Contract.



#### Intacct Financial Management and Accounting System

Intacct is the award winning cloud financial management and accounting system specifically designed to help small and midsized enterprises improve company performance and make finance departments more productive and effective. Thousands of companies, from startups to public corporations, use Intacct to improve financial, managerial and operational reporting and analysis, improve lead to cash cycles, shorten days sales outstanding, optimize cash management, reduce operating costs and increase business value.

Featuring superior, deep financial applications and delivering unmatched business visibility, Intacct helps you automate processes, reduce cycle times and speed your financial close while improving compliance and transparency. Intacct gives your entire organization the ability to securely view, understand and take action in response to changing business conditions — such as defining financial and operational targets, developing business plans and monitoring costs, revenue and performance.

Intacct consistently delivers the highest levels of client satisfaction and success. We take pride in our Buy with Confidence<sup>34</sup> program, which shows our commitment to complete customer satisfaction. In fact, 9 out of 10 Intacct customers indicated that they would recommend Intacct to their colleagues, because Intacct offers the easiest to use, lowest risk and best value for professional financial management and accounting applications available on the market today.

Delivered over the Internet via the Cloud, Intacct dramatically reduces IT and operating costs and delivers a far lower total cost of ownership than client-server financial software. Designed to work well with other key business applications and pre-integrated with leaders like Salesforce CRM, Intacct encourages you to select and deploy best of breed applications that match the way you do business.

Intacct is compliant with GAAP, IFRS, Sarbanes-Oxley and SAS 70 Type II.

"The Intacct financial management suite gave us the scalability and access we needed without the significant capital investment needed to buy, customize and maintain an in-house system. Intacct gave us tremendous functionality for less than a quarter of the cost of many other systems."

- Vice President and Corporate Controller, Cenzic

The Intacct financial management system includes best of breed applications for core financials and accounting, purchasing, order management and financial reporting and business intelligence. Optional applications include FAS-52 compliant multi-currency support, real-time financial consolidation and multi-entity support, sales tax management, inventory management, revenue management, project accounting and pre-packaged integration with Salesforce CRM.

#### Core applications include:

- . Intacct Financials and Accounting
  - · Intacct General Ledger
  - · Intacct Accounts Receivable
  - · Intacct Accounts Payable
  - · Intacct Cash Management
  - Intacct Expense Management
- Intacct Purchasing
- · Intacct Order Management
- · Intacct Insight"

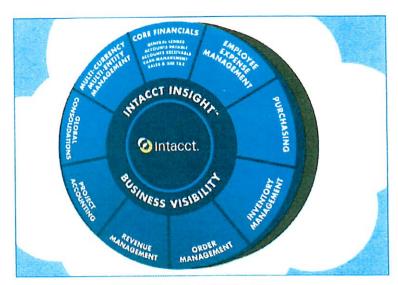
#### Optional applications include:

- Intacct Multi-Currency
- Intacct Global Consolidations
- AvaTax for Intacct Sales Tax Management
- Intacct Inventory
- Intacct Revenue Management
- Intacct MAX™ for Salesforce CRM
- Intacct Web Services
- Intacct Project Accounting

Intacct applications are built on an open, highly scalable on-demand platform so you can quickly deploy and configure all applications without programming. Intacct features a flexible, best of breed architecture and is open and easy to integrate with other business applications.

"Intacct's ability to integrate with
Salesforce CRM offered us tremendous
value. We didn't have to spend a lot of
time and money up front to create the
integration and, once the applications
were linked, we gained better control
of our contract management and billing
processes. Getting the invoices out the
door faster means we get paid faster."

- Controller, Bulk TV and Internet



Intacct's on-demand platform delivers the highest level of customer success, satisfaction and value.

#### The Intacct Financial Management System

#### Intacct Financials and Accounting

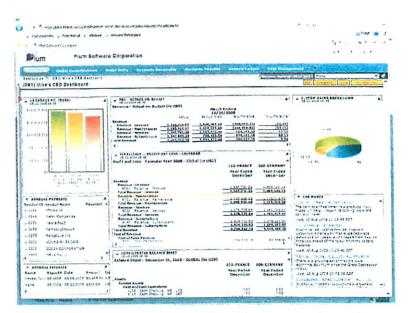
Intacct Financials and Accounting includes Intacct General Ledger, Intacct Accounts Receivable, Intacct Accounts Payable, Intacct Cash Management and Intacct Expense Management.

#### Intacct General Ledger

Intacct General Ledger is the cornerstone of the Intacct Financial Management system. Intacct's flexible General Ledger provides the foundation to help you better plan, budget, report and analyze your business — on your terms. Intacct General Ledger also streamlines data entry, accelerates your financial close through automation, increases the accuracy of financial reporting and reduces the burden of compliance. Intacct General Ledger supports legal, managerial, and statistical accounting and reporting and provides real-time ledgers for GAAP, FASB, IASB, IFRS and tax compliance.

"As a small company, we don't have the luxury of a large IT staff to lean on for application support. Intacct is very intuitive and very reliable, so we in finance can completely manage it on our own and make changes as needed."

- Controller, Acceller



Intacct General Leagur lets you manage both financial and operational metrics for complete control over your business.

#### Intacct Accounts Receivable

Intacct Accounts Receivable is a comprehensive solution for managing your complete customer payment cycle. With Intacct Accounts Receivable, you can manage your cash collection, key customers and efficiently collect and process payments — cash, checks, credit cards and banking transfers. Intacct Accounts Receivable saves time by making it easy to set up and generate recurring invoices. It is easy to create, print or email invoices, receive and apply regular and advance payments, apply penalties and adjust accounts, make deposits and deliver statements.

#### Intacct Accounts Payable

Intacct Accounts Payable is a comprehensive solution for managing your vendors and the full procure to pay cycle. With Intacct Accounts Payable, you know your obligations across the entire procurement process, and manage payments to your vendors online or by check. Intacct Accounts Payable is fully integrated with other Intacct financial applications for real-time posting.

#### Intacct Cash Management

Intacct Cash Management gives you visibility and control into your company's spending and allows you to easily manage cash across multiple accounts. Intacct Cash Management increases productivity by managing all of your cash accounts in one centralized location, allowing you to manage cash flow, forecast cash needs, maximize investment returns and ensure compliance with your cash handling processes.

#### Intacct Expense Management

Intacct Expense Management streamlines and automates your company's expense reporting and approval process. Employees can enter their expense reports in the office or on the road using a Web browser to simplify and streamline data entry and reimbursements, while you have complete control over the routing and approval process. Finance has complete control to monitor, approve and audit the entire expense reporting process.

#### Intacct Purchasing

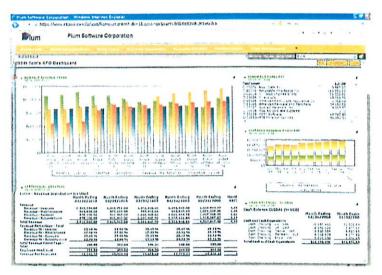
Intacct Purchasing automates your purchasing transactions and provides a comprehensive suite of dashboards and reporting tools for your staff to monitor and manage merchandise and services acquisition. Intacct Purchasing delivers an efficient and cost effective way to manage your procure to pay workflows. With Intacct Purchasing, you have a comprehensive process for automating your purchasing activities with a high level of control.

#### Intacct Order Management

Intacct Order Management is a complete solution for bridging the gap between sales and finance to improve client satisfaction, reduce costs by automating the order to cash cycle and deliver accurate, timely information to everyone involved in the order process. Intacct Order Management provides complete integration across the quote to collect process to ensure that orders match quotes and that invoices are accurate.

#### Intacct Insight

Intacct Insight is a set of powerful tools for real-time business intelligence, management and control. Intacct Insight allows users to create and share dashboards that contain real-time interactive charts and reports, financial and operational analytics, Web 2.0 mashups and performance management reports. Intacct Insight empowers employees with real time, actionable and tailored financial and operational information so they can make better decisions and drive business performance.



Intacct Insight features configurable dashboards that let you view everything that is important to you in one place.

#### **Optional Applications**

Optional Intacct applications include Intacct Multi-Currency, Intacct Global Consolidations, AvaTax for Intacct, Intacct Inventory, Intacct Revenue Management, Intacct Project Accounting, Intacct MAX for Salesforce CRM and Intacct Web Services.

## **General Ledger**





#### Built for maximum visibility, scalability, and flexibility

Effortlessly support your company's unbounded growth—from inception to the IPO and beyond—and gain deep, real-time visibility into every corner of your organization. The general ledger is the heart of your financial system, and we've designed ours with the most innovative and flexible architecture on the market today. Now you can easily handle your entire accounting and financial management process, including automated revenue recognition, global consolidations, project accounting, and much more.

#### **Key benefits**

#### Leverage unique multi-dimensional visibility

The revolutionary Intacct general ledger design enables you to use dimension values—instead of old-fashioned account segments—to capture the business context of your transactions, operational measures, and budgets. It's how you can easily track performance by customer, project, fund, or any other business driver, while simultaneously simplifying your chart of accounts.

#### Scale easily with multi-entity management

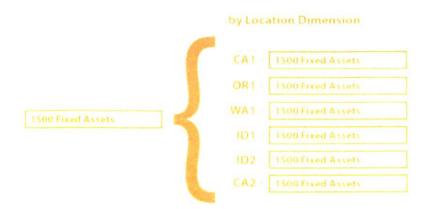
Easily manage the financials for multiple entities across domestic and global locations. You can automate currency conversions, produce consolidated financials at the push of a button, and get consolidated reports without waiting for month-end.

#### See it all with multi-book functionality

Track your performance by multiple accounting standards all in a single system. You can view performance on U.S. GAAP, IFRS, and cash bases—side by side for better visibility—as well as easily report on tax, country, or industry-specific bases.

#### Close efficiently with a multiledger architecture

Close your sub-ledgers all at once or independently, in stages, for a more efficient period-end. You can continue to operate "business as usual" during the close period by closing one ledger while others are still processing transactions.



Dimensions add contextual information to transactions and simplify your chart of accounts.

#### Modern architecture

Multi-ledger architecture: Manage the close process with sub-ledgers you can close independently.

Real-time posting: Get up-to-date visibility with transactions that post in real-time to both the sub-ledgers and general ledger.

Streamlined Chart of Accounts: Use general ledger dimensions to reduce the number of accounts you manage while retaining visibility as your business changes.

Multi-entity architecture: Grow into any business structure with a general ledger that provides both visibility and flexibility for managing domestic and global entities.

Transaction definitions: Visually configure businessprocess document workflows to control how transactions post to the accounts you specify.

#### Multi-dimensional general ledger

Pre-built dimensions: Capture and store the business context for every transaction, budget, and measure in the general ledger with prebuilt dimensions for project, customer, location, department, vendor, item, employee, and class.

User-defined dimensions: Capture and store additional business context for each transaction. budget, and measure with user-defined dimensions.

Required dimension values: Ensure data quality by making dimension values mandatory for transactions that post to specified accounts.

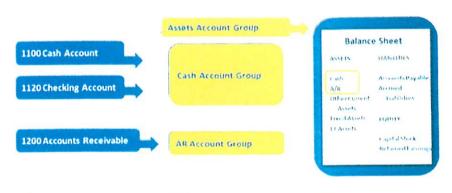
Auto-populated dimension values: Simplify data entry and improve accuracy by autopopulating values for specified dimensions based on values of other dimensions.

#### Multi-book general ledger

Multiple pre-defined books: Set up Intacct General Ledger as cash, accrual, or both; every transaction automatically posts to the correct book enabling, for instance, accrual-based firms to more clearly see the impact of cash transactions.

User-defined books: Create additional books that support reporting by different standards-from IFRS and local GAAP to industry-specific ones.

Side-by-side multi-book reporting: Create reports that span books to show comparative performance by different bases.



Use account groups to create the structure of your financial reports.











#### Flexible reporting

Account groups: Combine accounts to define account groups that meet your specific reporting requirements.

**Budget accounts:** Store budgets to enable granular budget vs. actual reporting.

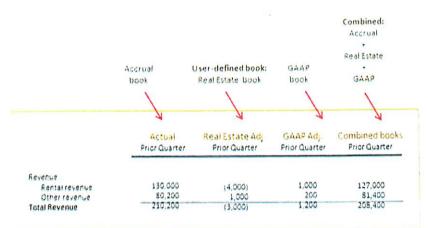
**Statistical accounts:** Store non-financial data to capture and report on operational metrics and ratios.

#### Journal entry management

Flexible journal entry approvals: Specify journals that require approvals in a specified sequence from named approvers, and keep approvals timely with automated email notification.

Journal entry import: Quickly populate beginning account balances, journal entries, and budgets by importing data from spreadsheets and other applications.

Journal entry templates: Define templates enabling non-accounting users to enter general ledger transactions without having to deal with the intricacies of account numbers, departments, and locations.



Run reports that show multiple books, side-by-side.

#### Take the next step

Find out how the Intacct best-in-class cloud ERP solution streamlines operations and provides real-time insights, boosting productivity and growth.











# **Accounts Payable**





# Streamline the payment cycle to save time and improve control

Escape outdated, productivity-draining manual processes. With Intacct Accounts Payable, you can automate workflows to manage the entire accounts payable (AP) cycle with newfound speed and efficiency. That means more time to focus on high-value analyses, insights, and cash flow optimization—and less frustration and wasted time.

#### **Key benefits**

#### Save time and money

Save hundreds of hours per year—and tens of thousands of dollars—by automating your accounts payable processes, eliminating inefficient workflows, and refocusing on higher-value activities. Point and click to configure approvals and take advantage of automated expense allocations to increase productivity.

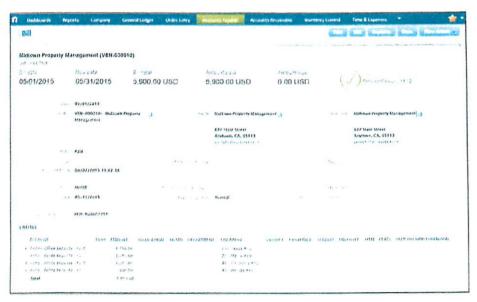
#### Stay in control

Automated, configurable processes enable you to better manage accounts payable by defining

workflows, approvals, and internal controls that align with your business. With visibility into the entire AP cycle, you can ensure greater accuracy as well as stronger compliance with finance and accounting policies.

#### See it all in real time

Track and view payments, approvals, and reports—anytime, anywhere. With Intacct Accounts Payable you can see your accounts payable liabilities, vendor-aging reports, and bill- and check-register reports in real time.



Get real-time visibility into summary and detailed AP activity.

#### Internal control

**Point-and-click controls:** Easily and quickly create definitions of your workflows, approvals, and internal control processes to conform to your business.

Predefined defaults: Pay the correct amounts to the right vendors and take advantage of discounts.

Seamless integration with Intacct Cash Management, Inventory, and Purchasing: Minimize data reentry and get broader insight across all financial functions.

Real-time access to AP transactions and data: Review and react to your current situation on the fly; no more waiting for batches to post.

Reports on vendors, aging, or payments: Quickly and easily slice and dice your data to get any view you need.

# Duck Hata AP Turreyer AP Turre

#### **Automation and productivity**

**Automated workflows and processes:** Speed up your AP cycle and enhance accuracy.

Approval alerts and messages: Enable greater responsiveness among team members.

Automated data entry: Save time, money, and resources while increasing accuracy with defaults for terms, discounts, GL accounts, payment priority, and payment dates.

**1099 automation and support:** Efficiently manage yearend with 1099 coding at the transaction level, multiple entity consolidation of 1099s, and IRS file generation.

Automatic expense allocation with predefined tables: Operate with greater precision by allocating expenses across multiple entities, departments, and locations.

Use reports, charts, graphs, and more to quickly gain insights into everything from bills to vendor aging.

Automated amortization expenses: Recognize assets from AP bills and expense them either over time or all at once on a set future date.

Document drag-and-drop functionality: Save time and paper by simply and quickly attaching or viewing electronic documents—from any device and location. Support for multiple entities and multiple currencies (optional module): Handle it all right from within Intacct Accounts Payable.

Check Delivery Service (optional module): Make check payments with a single click; eliminate tasks (e.g., check printing), expenses (e.g., postage), and local check inventories.

#### Take the next step

Find out how the Intacct best-in-class cloud ERP solution streamlines operations and provides real-time insights, boosting productivity and growth.











# **Purchasing**





# Take control with automated procure-to-pay processes

Use Intacct Purchasing to create structured, predefined transaction and approval workflows that increase purchasing speed, accuracy, and efficiency. At the same time, the solution's comprehensive suite of dashboards and reporting tools enables you to monitor budget vs. actuals, analyze costs, and gain visibility into your entire procure-to-pay cycle. That's purchasing, perfected.

#### **Key benefits**

#### Streamline procurements and payments

Intacct Purchasing automates your organization's unique workflows to streamline purchase requisitions, purchase orders, and approvals. It connects with Intacct Accounts Payable, Cash Management, and Inventory Management—so you enter data only once—and enables you to attach files with dragand-drop simplicity for easier recordkeeping and instant access to supporting documents.

#### Improve visibility

Give your purchasing team at-a-glance access to critical, real-time information, so staff can focus on

making the right decisions. Use customizable, rolebased dashboards—which appear as soon as you open the application—to quickly check on budget to actuals, competitive quotes, price breaks, and more.

#### Strengthen purchasing controls

Take control of your entire procure-to-pay process. Intacct Purchasing provides best practices templates to help ensure everyone complies with your purchasing requirements. Use these templates to create standard workflows and approvals for requisitions, quotes, returns, and more. Better still, you can customize them to suit your organization's unique needs.



Quickly access specific purchasing tasks or data using visual navigation.

#### **Automation and efficiency**

Online access to all relevant information: Get the right information, right away.

**Integration with other intacct modules:** Eliminate data re-entry and accelerate processes.

**Drag-and-drop document attachment:** Cut down on paper to boost productivity.

Automated processes and structured workflow: Ensure accuracy and streamline operations.

#### Visibility and reporting

Real-time access to orders, delivery, pricing, and vendor performance: Enhance decision making.

Customizable, role-based dashboards: Gain instant insight into your purchasing performance.

**Drill-down reports:** Get deeper visibility into source documents.

Flexible slice-and-dice reporting: Proactively analyze data from any perspective.

#### Control and flexibility

Easy, flexible workflow configuration: Adapt workflows to fit your organization's unique needs.

Best practices templates: Adopt or create standardized processes for requisitions, quotes, receivers, returns, and adjustments.

Predefined approval cycles with automated alerts and emails: Strengthen internal controls.

Automatic quantity price breaks and economic order quantities: Lower purchasing costs.



Dashboards give you instant insights into purchasing.

#### Take the next step

Find out how the Intacct best-in-class cloud ERP solution streamlines operations and provides real-time insights, boosting productivity and growth.











#### Intacct Fixed Assets





#### Take control of the complete asset lifecycle

When it comes to managing fixed assets, most finance professionals focus on depreciation only. But you also need deep, dimensional visibility into asset valuation, condition, insurance status, and more. And to become a true steward of your company's assets, you need to prevent asset loss and securely access your asset records, even after a disaster. Intacct Fixed Assets merges fixed asset and core accounting functions in a complete, flexible, automated system. Just what you need.

#### **Key benefits**

# An automated, integrated system for managing assets

Automatically share all asset acquisition, depreciation, and disposal information between the fixed asset register and general ledger, accounts payable, and purchasing. Eliminate data re-entry and work with a single set of data to speed, simplify, and boost the accuracy of your accounting for the complete asset lifecycle. You can also easily maintain separate tax and accounting books and automatically record different depreciation methods for asset categories.

#### Taking charge has never been this easy

Get the systems and controls you need to centrally manage and better safeguard company assets. Track

and access asset information—even after a disaster, thanks to cloud backups and disaster capabilities.

# The better the visibility, the better your decisions

Tag fixed assets with dimensions to see how costs are distributed across your company by location, department, project, and more. See the complete lifecycle by tracing general ledger transactions back to the originating fixed asset records. Clearly communicate book values to internal and external stakeholders using visual dashboards and reports.



Manage the complete asset lifecycle from a single integrated system.

#### Accounting

Asset depreciation: Streamline depreciation by automating recurring depreciation journal entries. Use a pre-defined depreciation method—such as straight line, reducing balance, and Modified Accelerated Cost Recovery System (MACRS) — or create your own depreciation formulas.

**Asset acquisition:** Streamline asset acquisition by recognizing assets directly from the Purchasing and Accounts Payable (AP) screens; even create multiple assets from the same AP bill.

**Asset disposal:** Account for asset disposal, and record gains and losses in the general ledger.

**Asset splitting/combining:** Easily split or combine assets as necessary throughout their lifecycle.

**Expense capitalization:** Capitalize expenses, such as for leasehold improvements, and convert them to fixed assets to be depreciated when put into service. Works with Intacct Project Accounting to automatically capture and then capitalize time and expenses.

#### Stewardship

Asset register management: Centrally manage your asset register—which supports multi-currency, multi-location, and depreciating and non-depreciating assets—and assign unique tags, photos, and supporting documents to more easily identify assets.

Insurance and warranty tracking: Reduce risk by tracking insurance and warranty information for each asset; receive notifications when renewals are due.

**Record maintenance:** Keep assets in top condition by maintaining detailed service and maintenance information; notify responsible individuals when service is due.

**Cloud backup:** Get world-class security, backups, and disaster recovery so you will always be able to access asset information even after a disaster.

#### Tax

Multiple tax book management: Easily record and report on differing tax treatments for asset categories, and optimize the tax treatment of assets across your organization.

Tax depreciation calculation: Set up different tax depreciation methods for each asset category or tax book; choose a pre-defined method or create your own user-defined depreciation formulas.

#### Visibility

**Dimensional visibility:** Get more granular visibility into financial position and performance by tagging assets and expenses with dimensions such as location, department, and project.

**Net book value reconciliation:** Generate roll forward reports that reconcile net book values at period end with beginning balances, and provide a single view of accumulated depreciation, additions, and disposals across your business or by location.

**Drilldowns:** See a complete picture of your fixed asset lifecycle by drilling from asset records to associated depreciation journal entries and AP bills.

#### Take the next step

Find out how Intacct best-in-class cloud financials streamline operations and provide real-time insights, boosting productivity and growth.



www.intacct.com



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## **Accounts Receivable**







#### Accelerate your collections cycle

Accelerate your cash flows and keep your organization strong by properly managing invoices, credit terms, and other accounts receivable (AR) tasks. Intacct Accounts Receivable streamlines AR management by automating the invoicing and collections process. That shortens the cash cycle, enhances business performance, increases accuracy, and improves customer satisfaction.

#### **Key benefits**

#### Send out those invoices—fast

Stay firmly in control of an error-free AR process and use automated dunning and collection notices to make collections painless. Intacct Accounts Receivable automates processes and reduces manual data entry. Greater efficiency means your organization can get paid faster-and that means stronger cash flows. You can also generate recurring invoices for easy subscription management, attach customer documents to transactions for better recordkeeping, send invoices by email, and offer more payment options.

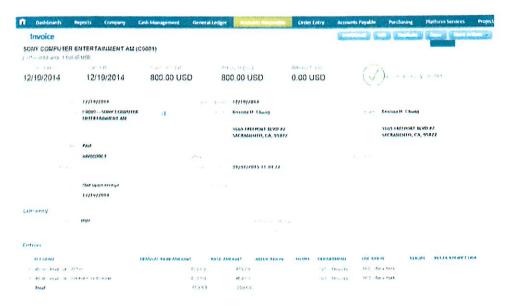
#### Get connected to stay in control

Connect accounts receivable to the rest of your business for consistent financial views. Intacct

Accounts Receivable works with leading CRM solutions, including Salesforce Sales Cloud, to give you a single view of quotes, sales orders, and invoices. It automatically posts order transactions to both your general and AR ledgers, so billing and accounting is more efficient. And it accurately calculates all sales taxes using AvaTax for Intacct.

#### Get the insights you need

Now you can analyze your accounts receivable data across a variety of business drivers for a complete view from every perspective. Configurable dashboards, reports, graphs, and charts give you a real-time view into customer aging, invoice analyses, recurring invoices, deferred revenue, and more.



Get real-time visibility into summary and detailed AR activity.

#### Invoicing

Email option: Send invoices faster.

Multiple payment receipt options: Accept payments in your customers' preferred forms including check, cash, credit card, and funds transfer.

Advance payments: Receive and apply payments at any time for added convenience.

Quick invoice import: Enjoy easy, after-the-fact bulk invoice entry.

Transaction documentation drag-and-drop: Drag and drop supporting documents directly to transactions; cut paper use and filing, and instantly access backup documentation.

Integration with PayPal Merchant Services and Authorize.net: Simplify payment receipt, and support recurring bills and scheduled payments.



#### Accounts receivable management

**Extensive history:** Keep track of transaction details forever, and maintain secure access to complete customer histories.

**Post-payment control:** Ensure that paid invoices cannot be deleted or edited.

**Granular access control:** Strengthen your segregation of duties with control over which individuals and roles can access which data and processes.

#### Integration across all accounting processes

Order management integration: Keep everyone up-to-date by automatically posting Intacct Order Management transactions to Intacct General Ledger and Accounts Receivable; provide sales staff with quotes. sales orders, and invoices.

Use reports, charts, graphs, and more to quickly gain insights into everything from bills to vendor aging.



Sales tax connection: Leverage up-to-date and accurate tax calculations via the cloud using AvaTax—or configure the Intacct Advanced Tax Engine to fit your business.

**Tax accruals:** Comply with requirements in each area where you do business using the Intacct Advanced Tax Engine.

#### Comprehensive reporting

Customizable dashboards: Quickly gain insights by adding reports, charts, and graphs to dashboards.

Complete accounts receivable reports: Gain better visibility with reports for aging, invoicing analysis, recurring invoices, active projects, and deferred revenue.

**Custom analyses:** Get more strategic insights with custom analyses across multiple attributes such as project, customer, location, and department.

# Collections (optional module required)

Automated dunning and collection notices: Send automated emails based on invoice creation or past due date. Set up different email templates for each collection attempt.

Reminder rules: Set up reminder rules for different payment options such as net 30 and due upon receipt.

**Collection case ownership:** Assign ownership of customer records and collection cases. Send "personal" reminders (from the individual's email address) or generic reminders.

Collections information: Automatically capture collection case information—shown on customer records as a separate tab so you easily access collections activities.

#### Take the next step

Find out how the Intacct best-in-class cloud ERP solution streamlines operations and provides real-time insights, boosting productivity and growth.











#### Collections





#### Accelerate your collections cycle

Intacct Collections streamlines the collections and dunning process, shortens the cash cycle, increases accuracy, and improves customer satisfaction.

#### **Key benefits**

#### Bring order to collections

Achieve a structured and highly predictable collection process by introducing collection case ownership and task management. Retain collection information on shared records to streamline internal and external communication, leading to improved customer satisfaction.

#### Collect receivables fast

Use automated dunning and collection letters to avoid collection issues and stay firmly in control of an error-free AR process. Intacct Collections automates processes and reduces manual efforts. Greater efficiency means your organization gets paid faster-and that means stronger cash flows.

#### **Key features**

#### Collection notes

Collection case ownership: Assign ownership of customer records and collection cases. Send "personal" reminders (from individual email addresses) or generic reminders.

Process management: Task out collection steps to team members and create a standardized collection process with higher efficiency and more predictable process results.

Collections information: Automatically capture collection case information and share information on customer records and invoices for improved internal and external communication.

#### **Automated dunning**

Automated dunning and collection letters: Send automated emails based on invoice creation or past due date. Set up different email templates for each collection attempt.

Promises to pay: Track customer promise to pay dates and set reminders to resume dunning after promised dates lapse.

Reminder rules: Set up reminder rules for different payment options, such as net 30 and due upon receipt.

#### Take the next step

Find out how the Intacct best-in-class cloud ERP solution streamlines operations and provides real-time insights, boosting productivity and growth.







#### Collaborate





#### Connect people to accelerate processes

Dealing with non-routine transactions—clarifying policies, gathering missing information, resolving exceptions—can slow down or even derail critical financial processes. Communicate more quickly, efficiently, and effectively with Intacct Collaborate, a secure social layer embedded into your Intacct best-in-class cloud ERP solution. It spans all your devices and processes, as well as all time zones, enabling individuals in finance, sales, and services to cooperatively address and resolve any issue.

#### **Key benefits**

#### See the full context of the issues

Intacct Collaborate helps you both speed up and better control accounting processes. With a single click you can see all messages related to a particular issue—giving you the complete context, from all participants, right as you're working on the resolution. And the ability to leave messages means you shouldn't ever have to repeat a story multiple times: just leave a note.

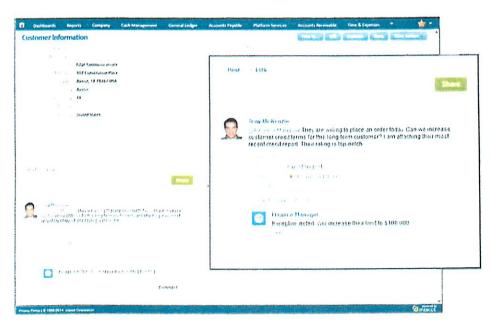
# Have the conversation in the place where it makes the most sense

Forget email threads. Now finance, sales, and services teams can communicate wherever there's an issue, right inside Intacct—on specific journal entries, accounts,

projects, invoices, purchase requisitions, and more. These conversations can appear simultaneously in Salesforce Sales Cloud, so sales teams can participate using their most familiar system.

#### Bring the whole team together

When everyone's on the same page, your finance operation runs more smoothly. Intacct Collaborate facilitates better communication and teamwork across the entire company, and expedites processes and decision making. Salesforce customers get an additional benefit: the company's finance employees become members of its Salesforce Chatter network, which can be accessed directly from Intacct for greater usability and convenience.



When you know the context, you can more easily clarify policies, manage exceptions, and speed approvals.

#### Communicate faster and smarter

Transaction-specific conversations: Create notes on any transaction or record including customers, bills, invoices, or journal entries.

Dashboard snapshots: Save snapshots of results from real-time dashboards; annotate them to highlight issues.

Stored conversations: Access preserved notes directly from the relevant transaction or data.

Attach documents: Upload relevant documents directly into the conversation.

Individual or group notifications: Alert individuals or teams about action items; simply use "@mention."

**Dashboard conversations:** Flag issues, discuss trends, and identify corrective actions to improve performance.

Collaboration groups: Facilitate communication among teams that focus on specific tasks such as quarter close, audit, order processing, and more.

#### Stay informed

Automated alerts: Receive automatic notification when discounts, budgets, or other critical values change.

**Followed items:** Get notifications when others comment on the specific transactions and records of interest to you.

**Collaboration Center:** Track the conversations, people, and groups that are relevant to you.

Activity Feed: Keep tabs on action items through your Activity Feed, available from every Intacct screen.

**One-click navigation:** Go to a transaction directly from your Collaboration Center or Activity Feed.

# Connect your back office and your Salesforce front office (Salesforce customers only)

One discussion, two applications: Collaborate on shared records whether inside Salesforce or Intacct.

Mobile Chatter notifications: Get notifications via the Salesforce1 platform.

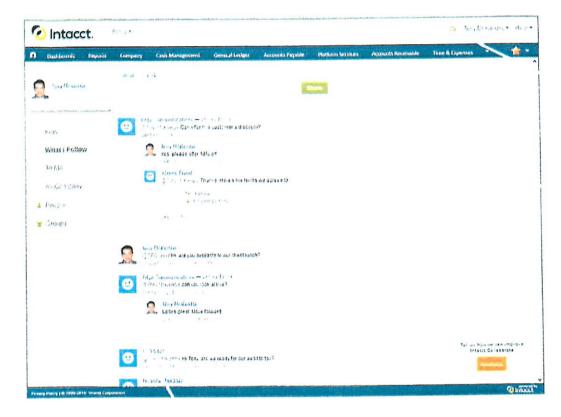
**Reusable collaboration groups:** Extend groups you define in Salesforce to include Intacct users.



Quickly investigate and respond to issues by discussing trends and assigning action items directly on dashboards.







Get to the Collaboration Center through the Activity Feed

Gain quick insight into all the activity that's relevant to you—across the business.

View and post to your coworker and group feeds.

#### Take the next step

Find out how the Intacct best-in-class cloud ERP solution streamlines operations and provides real-time insights, boosting productivity and growth.











# **Buy with Confidence**





#### Our commitment to complete client satisfaction

Traditionally, financial application software vendors don't offer guarantees. You buy their software and from then on, if there's a problem, it's your problem. But at Intacct, we do things differently. We have to earn our customers' business every month, and we've become so good at it that we can offer you the industry's strongest and most comprehensive service guarantees.

It's critical that your financial systems are up and running when you need them, so the cornerstone of our guarantee is a minimum of 99.8% availability. On average we significantly beat this commitment, achieving 99.97% uptime. This translates into less than three hours of unplanned downtime in the entire year—day or night, rain or snow, weekends and holidays.

But when you buy with confidence, you want more than guaranteed system availability. You need prompt

responses to questions, applications that work as advertised, quality service delivery, a view of what's ahead, and accurate, hassle-free billing. You need to feel confident that your financial data is protected and your financial applications will remain up and running, even if disaster strikes. And, if for whatever reason you want to move your data elsewhere, you need to be sure it won't be held hostage by your vendor.



Buy With Confidence™

# Intacct Buy with Confidence: The strongest client satisfaction program in the software industry

Buy with Confidence<sup>5M</sup> is our service-level agreement confirming our commitment to partnering in your success. It describes both the kind and the level of professional services you can expect, and how you will be compensated if we fall short. No other ondemand business software solution offers this commitment to customer satisfaction.

#### **Outstanding availability**

Our goal is to ensure that the Intacct system is available 24 hours a day. 7 days a week, 365 days a year. To support that goal, we provide the following:

- · 99.8% system availability commitment
- AvailabilityPlus<sup>5M</sup> subscription credit of 10% for each percentage point below the availability target. up to 50% of that month's subscription fees

#### Disaster recovery

The Tier 1 data center running Intacct is backed up by a complete disaster recovery program with Quality Technology Services (QTS), the global leader in disaster recovery services. In the unlikely event that a disaster destroys our primary data center, rest assured that:

- Your applications will be available within 24 hours at the QTS disaster recovery center
- · No more than two hours of your data will be lost

#### Immediate notification

Planning for what's ahead is critical. Intacct will notify you promptly with information on:

- · Changes to system availability
- · Delays in delivery of product features
- · Changes in project timelines or cost

#### Rapid response

If you contact our support organization, we will provide:

- Acknowledgement within four hours of your customer support request
- · Resolution or update within 24 hours of your request
- · Ongoing updates as needed

#### Product quality

Our goal is to deliver high-quality products. If you encounter an issue with your Intacct applications, we will provide:

- A product that operates as described in our online product documentation
- A clear explanation of how issues are prioritized, and when you can expect resolution

#### Professional service quality

Our professional services goal is 100% customer satisfaction. To support that goal, we provide:

- A 10% fee reduction on late or over-budget services, with no questions asked
- Available fixed-price implementation packages

#### Communication excellence

We communicate regularly with our clients to ensure you are up to date on product development plans, new features, and scheduled maintenance. We deliver:

- A quarterly view of our six-month product release roadmap
- Immediate notification of delays to scheduled features with revised delivery dates
- New feature announcements on the Intacct user home page and via a quarterly email newsletter
- Scheduled maintenance notifications posted on the user home page
- Extended maintenance notifications sent 48 hours in advance via email

#### You own your data

If you ever decide to leave Intacct, we will help you retrieve your data from our systems. You can also preserve your data on Intacct's systems for as long as you like, for a nominal fee.

#### Intacct employee commitment

We compensate every Intacct employee on the satisfaction and success of our customers. We back our Buy with Confidence program with everything we do.

#### Take the next step

Find out how Intacct best-in-class cloud financials streamline operations and provide real-time insights, boosting productivity and growth.













#### SOLUTIONS FOR YOUR BUSINESS 7





#### **AWESOME FEATURES OVERVIEW** WITH more COOL THINGS ON THE WAY!

We schedule all of our e-files to the IRS for March 31 to give clients the **flexibility** to make changes to forms without having to issue corrected forms. Want to e-file earlier? No problem! You control the e-file schedule after you submit the forms.



File to the states at the same time you file federal forms. While not all states require filing, rest easy knowing those that do will receive timely notification.

Complete a variety of forms online, from 1099s to W-2s to 1042-S to 940/941/944. Check our site for a complete list.

Take advantage of our simple form entry for one or two forms, or when you need to file a correction.

Bulk upload via Excel or through one of our software integrations when you have a lot of 1099s to file. Each integration process allows you to edit the Payer, Recipient, or amounts if required within Tax1099.com.

Security is a top priority. Tax1099.com uses 256-bit encryption of all data. Your data never leaves the United States. We are SSAE-16 SOC II-type compliant. All employees pass a strict background check. We do everything in our power to keep your information secure.

E-deliver recipient copies through our secure Portal or via email attachment. All e-copies are password-protected for further security. Through our Portal, recipients can opt in or opt out to meet IRS guidelines for e-delivery.

Customize your Portal and the emails that go out to your recipients - even add your own logo and branding to the Portal and emails.

#### **EVEN MORE FEATURES!**

US POSTAL MAIL AND POF

We can mail directly to your recipients. You from the PDF copies that are always available in your account. Never buy pre-printed forms again!

#### TIN MATCH TO REDUCE B-NOTICES

We **verify** the taxpayer (TIN) and name with the IRS database. When they do not match the IRS records, follow up with an electronic W-9 to

#### ENTERPRISE SOLUTION MILITI-USER

With Tax1099.com. Enterprise customers can create multiple users with various permissions, so you can adapt the software entering, reviewing, to your process.

Enterprise customers also benefit from workflow management to replicate their and approving 1099s



#### EXHIBIT B BUDGET ESTIMATE

Intaact Core Financial Accounting Software:		Recurring (Annual)	Non- Recurring
Intacct Financial Management (For a Single Business Entity) and includes the following: General Ledger, Bank Reconciliation /Cash Management, Purchase Order, Accounts Payable, Order Entry, Accounts Receivable, Employee Expenses, Standard and Financial Reports, Dashboard, and Customization Services.			
15 GB of storage (5GB of data/transaction storage and 10GB of file storage)	\$	2,520.00	no charge
10 Business User Licenses (\$2,520.00 per Business User)		25,200.00	no charge
90 Employee User Licenses (\$1,260.00 per Pack of 10 Employee Users)		11,340.00	no charge
Collections Management		3,500.00	no charge
Nonprofit Spend Management		1,500.00	no charge
Fixed Assets		4,500.00	no charge
Collaborate		no charge	no charge
Web Services		no charge	no charge
Sub-total:	-\$	48,560.00	3
NFP Intacct User Discount:		13,114.00)	
Intacct Core Financial Accounting Software			
(Recurring) Annual Total:	\$	35,446.00	no charge
Add On Coffee Madeline			
Add-On Software Modules:			
Tax 1099 - Electronic 1099 Transmission Per Transaction			
Fee (Estimated 300 1099's per year)	\$_	380.00	no charge
Add-On Modules (Recurring) Annual Total:		380.00	no charge
Implementation /Installation: Intacct Core Fixed Fee Professional Services - Includes Installation, Setup, Training, Project Management, User Acceptance Testing & Go-Live Assistance to deploy the following modules: General Ledger, Bank Reconciliation/Cash Management, Purchase Order with Requisition Management, Payables, Receivables, Fixed Assets, and Standard and Financial Reports.  Implementation / Installation (Non-Recurring) Total:			\$ 57,750.00 \$ <b>57,750.00</b>
		•	<u> </u>
Post Implementation Consulting Services - Billed on actual time utilize	d		\$165/hour

#### **TOTAL COSTS**

The Contractor shall invoice the initial, annual recurring fees for the Software and 50% of the implementation/installation professional fees once the Project Plan is mutually agreed upon after Contract execution. The remaining 50% of implementation/installation professional fees shall be invoiced upon successful EAA acceptance testing, but no later than December 31, 2016.

Total payments made to the Contractor shall not exceed \$93,576.

#### **DELIVERY LOCATION AND DATES**

The Contractor will conduct a training session to take place at EAA offices on a mutually agreed upon date and time, not later than December 16, 2016.