

PROPOSAL NO. 152-16-AM Upgrade, Purchase, Installation and Staff Training of Geophysical Logging Equipment	RAS, Inc.	Mount Sopris Instrument Company, Inc.
1. Commercial Quality (50 Points) o Satisfactory response to terms and conditions o Experience with similar programs o Proposal quality o Customer references and satisfaction of existing customers	41.8	48.3
2. Cost Factors (40 Points) o Total cost o Additional costs	33.3	35.3
3. Financial Stability (10 Points) o Current financial condition	10	10
Total Points	85.1	93.6
Proposal costs: Option 1, Adapt existing winch	\$104,012.00	\$92,182.00
Option 2, Purchase new winch	\$98,120.00	\$124,705.00
Additional costs:	Estimated \$10,000 to integrate existing RG tools but approach not considered viable. Cost to replace up to 8 existing RG tools not certain but could exceed \$30,000.	Estimated \$8,000 to integrate up to 8 existing tools (not to exceed \$10,000)
Additional comments:	Met all requirements. <u>Proposal Costs</u> : Staff determined it best to choose Option 2, purchase new winch to ensure a reliable system with warranty as cost is within available budget. <u>Additional Costs</u> : additional costs to be incurred for integrating existing Roberson Geologging (RG) tools with new system not included in proposal costs--assumed to be an additional ~\$10,000 but could be more or less depending on hours at Labor Rate of \$100/hr. <u>Commercial Quality</u> : approach for integrating existing RG tools involves keeping existing RG topworks and data acquisition system and software, essentially resulting in two separate geophysical logging systems; this approach was not deemed viable by EAA reviewers. To keep everything on one system could require purchase of additional logging tools to replace the RG tools.	Met all requirements. <u>Proposal Costs</u> : Staff determined it best to choose Option 2, purchase new winch to ensure a reliable system warranty as cost is within available budget. <u>Additional Costs</u> : additional costs to be incurred for integrating existing Roberson Geologging (RG) tools with new system not included in proposal costs--estimated to not exceed \$8,000 based on 8 existing tools to be integrated, labor rate of \$95/hr, and estimated maximum of 10.5 hours per tool. <u>Commercial Quality</u> : (1) company has prior experience integrating RG tools into their system without need for maintaining separate RG topworks and data acquisition system and software. The ability to run existing RG tools on the proposed system will preclude the need to buy additional tools to replace the RG tools. (2) Mount Sopris has relationship with local company, GeoCam, which can assist with repair service, training, and tool rental.