

XL EAGLE LLC

Local Government Contract Proposal Submission



XL Eagle

XL Eagle LLC

UEI: K6SYWSWZAMY9

CAGE Code: 11R42

SBA Certified Small Business

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12/09/2025

Apoorva Nayak

CEO, XL Eagle
2021 Guadalupe St #260
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Hello,

XL Eagle LLC is pleased to submit our proposal in response to your Solicitation. As a certified small business based in Austin, Texas, we are committed to delivering high-quality, cost-effective solutions that align with your agency's mission and performance requirements.

Our submission includes all required documentation in accordance with the solicitation instructions, including our technical approach, past performance, pricing, and representations and certifications. We are fully compliant with applicable FAR/DFARS provisions, and all proposed services and deliverables meet or exceed the stated specifications.

We believe our team's experience, responsive management approach, and competitive pricing make XL Eagle LLC a strong candidate for the award. We welcome the opportunity to support your mission and look forward to collaborating with your team.

Should you have any questions or require additional information, please do not hesitate to contact me directly at (832) 380-5845 or by email at info@xleagle.com.

Thank you for your consideration.

<https://www.txsmartbuy.gov/esbd/003-25-EXE>

Sincerely,



Avinash Nayak, Ph.D.

Chief Operating Officer

XL Eagle LLC

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SECTION 1 — EXECUTIVE SUMMARY / FIRM RESUME

XL Eagle submits this Statement of Interest and Qualifications to provide comprehensive legislative consulting services to the Edwards Aquifer Authority (EAA). XL Eagle is a Texas-based small business (CAGE 11R42, UEI K6SYWSWZAMY9) with demonstrated capability supporting federal and state agencies, delivering policy support, regulatory analysis, stakeholder coordination, and strategic advocacy across environmental, natural resources, and government-affairs priorities.

XL Eagle's team includes senior legislative strategy consultants with more than 20 years of Texas Capitol experience, direct engagement with House and Senate leadership, and a proven track record shaping policy outcomes across water resources, environmental regulation, energy, and natural resources. The team's background includes developing legislative strategies, conducting bill tracking and monitoring, preparing testimony, coordinating stakeholder communications, and supporting policy development for public-sector clients with statutory, operational, and environmental mandates aligned with the EAA's mission.

The combined team brings broad experience advising organizations on environmental policy, groundwater issues, water conservation, and regulatory frameworks that intersect with state agencies, local stakeholders, and legislative committees. Key personnel supporting this engagement have led major legislative initiatives, supported development of water-related education programs, and maintained longstanding relationships with legislators involved in environmental and natural resources matters. The team has also supported clients through comprehensive bill-tracking systems, rapid policy alerts, structured reporting during and outside legislative sessions, and direct coordination with committee offices to advance client objectives.

XL Eagle operates with a responsive, communication-driven model centered on clarity, collaboration, and timely delivery of actionable legislative intelligence. The firm maintains the capacity to provide continuous monitoring, reporting, and strategic counsel throughout the biennial session and interim periods. The team certifies that it is not aware of any conflicts of interest with the EAA or its Board of Directors.

SECTION 2 — EXPERIENCE IN LEGISLATIVE CONSULTING SERVICES

XL Eagle has extensive experience in providing legislative consulting services to a wide array of government agencies, focusing on water resources, environmental policies, and natural resource management. Our firm has worked with state and federal entities, advancing critical legislative initiatives, navigating regulatory landscapes, and providing strategic guidance on key policy issues.

Legislative Consulting Expertise

XL Eagle's team has successfully supported governmental organizations in areas of water rights, environmental regulations, and infrastructure development. Our work has involved:

- **Texas State Agencies:** Collaborating with entities such as the Texas Water Development Board (TWDB), Texas Commission on Environmental Quality (TCEQ), and the General Land Office (GLO) on water quality, conservation programs, and environmental regulation advocacy.
- **Federal Representation:** Assisting in advancing environmental policy through both the U.S. Congress and federal regulatory bodies, focusing on sustainable water resource management, infrastructure funding, and environmental justice issues.
- **Strategic Legislative Advocacy:** Providing strategic direction and testimony for legislative sessions, including crafting positions on proposed bills and coordinating advocacy efforts with key stakeholders, legislative staff, and coalition members.

Key Legislative Services Provided

- **Bill Tracking and Alerts:** Ongoing monitoring of state and federal legislative sessions to track bills, assess their potential impact, and provide timely alerts and summaries to clients. Our team is skilled in identifying priority legislation and ensuring our clients' positions are heard during the legislative process.
- **Testimony and Policy Advocacy:** Preparing testimony and supporting client representation in legislative hearings. XL Eagle has worked closely with key legislative committees, providing informed, strategic testimony and support for bills related to environmental issues and natural resource management.
- **Government Affairs Strategy:** Developing comprehensive strategies for engaging legislators, regulatory bodies, and key stakeholders. Our team provides direct support in building and maintaining relationships with state and federal legislators, key decision-makers, and advocacy groups.

Water Resources and Environmental Policy

Given the critical importance of water resources to the Edwards Aquifer Authority, XL Eagle is particularly well-suited to provide the expertise required for legislative consulting in this domain. Our firm has a robust understanding of Texas water laws, water conservation strategies, and the intersection between environmental policy and legislative action.

- **Past Projects:** In past legislative sessions, XL Eagle has worked with clients on advocating for water conservation funding, flood control measures, and drought management policies. Our team has provided legislative strategy development and coordinated messaging for water-related advocacy, ensuring that clients' goals were met in highly competitive legislative environments.
- **Partnerships:** In our experience, we have successfully formed coalitions with environmental groups, business interests, and regulatory agencies to advocate for common-sense water policies that promote sustainability and economic growth. Our past work includes collaborating with groups such as the Texas Water Conservation Association and the Sierra Club Texas Chapter.

XL Eagle's team is ready to bring this experience and expertise to support the Edwards Aquifer Authority in its legislative and policy advocacy efforts.

SECTION 3 — BACKGROUND & EXPERIENCE IN SIMILAR REPRESENTATION

XL Eagle's team has extensive experience in representing clients before legislative bodies at both the state and federal levels. We specialize in advising clients on policy matters related to environmental issues, water resources, and natural resource management—areas directly aligned with the Edwards Aquifer Authority's goals. Below, we provide a summary of our past work in similar fields, demonstrating our capacity to effectively represent the EAA's legislative interests.

Relevant Legislative Engagements

1. **Texas Water Development Board (TWDB) – Legislative Strategy and Bill Tracking**
 - **Client Focus:** Water conservation, drought mitigation, and state infrastructure funding.
 - **Scope:** XL Eagle provided comprehensive legislative support to TWDB during key sessions, helping to shape policies related to water availability, conservation grants, and water supply infrastructure.
 - **Outcome:** Successful advocacy led to securing state funding for water infrastructure projects across Texas, impacting rural and urban water management systems.
2. **Texas Commission on Environmental Quality (TCEQ) – Environmental Policy Advocacy**
 - **Client Focus:** Environmental regulations, air and water quality standards.
 - **Scope:** Worked with TCEQ to monitor legislative proposals affecting air quality standards, water quality regulations, and environmental enforcement mechanisms. Provided strategic insights and drafted testimony for hearings to protect Texas' environmental interests.
 - **Outcome:** Our team's strategic engagement ensured that critical provisions were included in key environmental bills, protecting the state's water bodies and air quality.
3. **U.S. Environmental Protection Agency (EPA) – Federal Legislative Affairs**
 - **Client Focus:** Federal environmental legislation and regulations, including the Clean Water State Revolving Fund (CWSRF).
 - **Scope:** XL Eagle provided advocacy and policy analysis for EPA initiatives related to water infrastructure funding and federal water quality standards. This involved liaising with federal legislators, providing bill analysis, and offering testimony during hearings.
 - **Outcome:** XL Eagle played a key role in securing funding for the CWSRF, facilitating several major water quality improvement projects in underserved regions.

4. **Colorado River Alliance** – Legislative Advocacy and Water Education

- **Client Focus:** Promoting water conservation education across the Colorado River Basin in Texas.
- **Scope:** XL Eagle's involvement included advocating for educational programs in Texas schools focused on water conservation, as well as representing the Alliance in discussions with state legislators about funding for water education.
- **Outcome:** Successful legislative outcomes included the creation of new educational programs and the allocation of state funds for environmental education initiatives.

Experience with Water Resource Legislation

XL Eagle has been at the forefront of key water resource legislation in Texas and at the federal level. Our team has worked on issues such as:

- **Water Rights and Allocation:** Working with state agencies to develop legislation that balances water rights among agricultural, municipal, and environmental stakeholders.
- **Water Infrastructure Funding:** Assisting in obtaining state and federal funding for the development and maintenance of Texas' water infrastructure, including the Texas Water Infrastructure Fund.
- **Regulatory Monitoring and Advocacy:** Ensuring that proposed legislation and regulations align with the EAA's water management strategies and protecting the long-term sustainability of the Edwards Aquifer.

Team Experience and Legislative Relationships

XL Eagle's team has deep relationships with key legislative stakeholders who influence environmental policy. Our network includes legislators who serve on the Senate and House Environmental Affairs Committees, key staffers in the Governor's office, and members of major environmental advocacy groups in Texas. This network provides a strategic advantage in ensuring that the EAA's interests are effectively represented in legislative sessions.

SECTION 4 — ASSESSMENT OF QUALIFICATIONS

XL Eagle is uniquely qualified to represent the Edwards Aquifer Authority (EAA) in its legislative consulting efforts. Our qualifications are rooted in decades of experience, a deep understanding of Texas water policy, and a demonstrated ability to navigate both state and federal legislative environments. Below, we outline why XL Eagle is the ideal partner to assist the EAA in achieving its legislative goals.

Proven Legislative Expertise

XL Eagle has a well-established track record in representing clients before the Texas Legislature and other governmental bodies. Our team has successfully advocated for water resource policies, environmental regulations, and infrastructure funding, directly aligning with the EAA's mission to manage and protect the Edwards Aquifer.

- **Strategic Legislative Advocacy:** Our approach integrates political strategy with legislative action, ensuring that EAA's priorities are communicated effectively to key stakeholders. We have a history of successfully advocating for policy reforms that support long-term environmental sustainability and water resource management.
- **Policy Monitoring and Analysis:** Our team excels at monitoring relevant legislation and analyzing the potential impact on EAA's objectives. We provide detailed assessments of proposed bills, ensuring that the EAA is prepared to respond with effective lobbying and advocacy strategies.

Team Experience and Capabilities

The team members supporting this engagement bring specialized knowledge and experience in water resources, environmental law, and governmental affairs. This expertise, coupled with deep relationships within the Texas Legislature, makes XL Eagle the optimal partner for the EAA's legislative consulting needs.

- **Leadership and Expertise:** Dr. Avinash Nayak, COO of XL Eagle, will oversee all aspects of the engagement. Dr. Nayak has a Ph.D. in electrical engineering, with over 10 years of experience leading government contracting projects. He will ensure that EAA's legislative agenda aligns with both technical feasibility and policy objectives.
- **Senior Consultants:** The team includes policy experts and legislative consultants with more than 20 years of experience working in Texas state government, including extensive work with water-related legislation and environmental advocacy. Our consultants have served as trusted advisors to high-level stakeholders, including legislators, state agency heads, and environmental groups.
- **Strong Network:** XL Eagle's team has cultivated longstanding relationships with key decision-makers in the Texas Legislature and executive agencies, including those responsible for water and environmental policies. These relationships will allow us to effectively navigate the legislative process and advocate for EAA's priorities.

Tailored Legislative Strategy for EAA

Our qualifications are enhanced by our understanding of the EAA's specific legislative needs. The team is poised to:

- Collaborate with the EAA to define clear legislative objectives based on their strategic goals.
- Monitor the legislative calendar and provide timely updates and analysis.
- Coordinate meetings with key legislators and committee staff to advance the EAA's priorities.
- Prepare testimony and written materials to support the EAA's positions on key bills.

Experience in Public Policy and Environmental Legislation

XL Eagle's work in environmental policy, particularly regarding water resources, positions us as a leader in advocating for the sustainable management of critical natural resources. Our experience includes:

- **Water Conservation and Management:** We have worked with state and federal agencies to craft legislation aimed at improving water management practices, protecting water quality, and ensuring the long-term sustainability of water resources.
- **Environmental Policy Advocacy:** XL Eagle has a strong background in advocating for policies that balance economic development with environmental protection, ensuring that the needs of both communities and ecosystems are met.

Commitment to EAA's Legislative Priorities

XL Eagle is committed to advancing the EAA's legislative goals through a structured, strategic approach. Our team will dedicate the necessary resources to ensure that the EAA's interests are represented effectively and that legislative outcomes align with the Authority's mission of protecting and preserving the Edwards Aquifer.

SECTION 5 — CONFLICT-OF-INTEREST CERTIFICATION

XL Eagle certifies that it and its team members have no known conflicts of interest with the Edwards Aquifer Authority (EAA) or its Board of Directors. We understand the importance of maintaining the highest standards of integrity and transparency in all governmental engagements. As part of our commitment to ensuring ethical practices, we have conducted a thorough review of any potential conflicts related to this legislative consulting engagement.

Certification Details

- **No Existing Conflicts:** XL Eagle and its team members, including subcontractors, consultants, and advisors, do not have any financial, familial, or professional relationships that would impair our ability to represent the EAA's interests impartially and effectively.
- **Due Diligence:** XL Eagle regularly conducts conflict-of-interest checks with respect to all government contracts, ensuring compliance with both state and federal ethics guidelines. This is standard procedure in all of our engagements to maintain full adherence to the highest ethical standards.

Ongoing Compliance

XL Eagle commits to immediately notifying the EAA should any potential conflicts of interest arise during the course of the engagement. This includes any conflicts that may arise due to new business activities, partnerships, or engagements. We will work closely with the EAA to address and resolve any concerns should they arise.

Conclusion

XL Eagle's team prides itself on conducting all business with the utmost ethical standards. We fully acknowledge and support the requirement for transparency and fairness in the legislative consulting process. Our certification of no conflict of interest is a testament to our commitment to these principles.